



Department of Pharmaceuticals  
Ministry of Chemicals and Fertilizers  
Government of India



**3<sup>RD</sup> INTERNATIONAL EXHIBITION & CONFERENCE  
ON MEDICAL DEVICE SECTOR**

**INDIA MEDICAL  
DEVICE 2018**

**15 - 17 February, 2018**

Bangalore International Exhibition Centre, Bengaluru

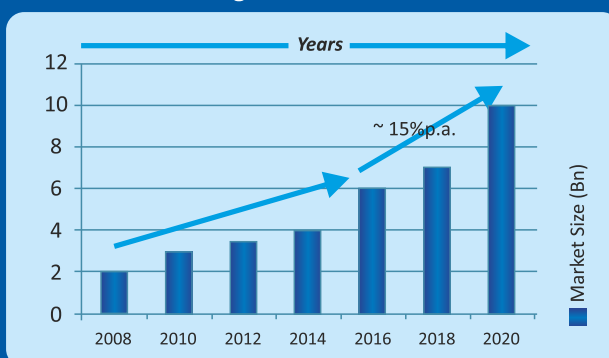


[www.indiamediexpo.in](http://www.indiamediexpo.in)

## OVERVIEW OF THE SECTOR:

The Indian Medical Device sector is currently valued at USD 5.5 - 6 billion and despite challenges, the market is poised to grow rapidly at 15 percent for next five years to a market size of USD 10 - 15 billion by 2020. (According to FICCI & Quintiles IMS Knowledge Report 2017 - Medical Device in India: "Shaping the Future, Making the Right Choices")

The Medical Electronics & Device Industry has witnessed a double digit growth in recent years and this growth trajectory is expected to continue due to the rising incidence of chronic diseases, increased urbanization, a growing elderly population and increased awareness about latest technology solutions to augment life and rehabilitation. The influx of Medical Electronics technology has also reinforced the existing Healthcare infrastructure in various ways right from digitizing medical tests, diagnostic and therapeutic procedures to enhancing the reach of Healthcare through Tele-medicine and Health IT.



The Department of Pharmaceuticals, Ministry of Chemicals & Fertilizers, Government of India along with the Federation of Indian Chambers of Commerce & Industry has been actively working towards growth of Medical Device sector in providing affordable access and care to needy patients. Since the objective has always been to encourage and bring forward with best technology solutions and manufacturing, therefore, the Department of Pharmaceuticals announced the India Medical Device series of events which is an annual activity. The 3rd edition of the International Exhibition & Conference i.e. INDIA MEDICAL DEVICE 2018 is scheduled from February 15 - 17, 2018 at BIEC, Bengaluru.

The show will bring together key decision makers from the realms of Industry, Academia, Regulators and Government to gauge opportunities and estimate the potential of Indigenous manufacturing for Medical Electronics & Devices in India and also create an ecosystem to enable path breaking initiatives and innovations.

The purpose of this event would be to promote consumer centric manufacturing by involving Medical Electronics, Devices, Health Diagnostics, Hospitals, Surgical Equipment etc. from the user's perspective. The event will highlight and foresee developmental efforts and domain level expertise which needs to be further nurtured.



## HIGHLIGHTS:

- Focused exhibition on Medical Device Sector
- Country Pavilions
- Concurrent Conference on Medical Device sector
- Technical Workshops
- International Regulators' Meet
- CEOs Roundtable Discussion
- International Buying Delegations from several countries
- Co-located exhibition on the Pharmaceutical sector i.e. INDIA PHARMA 2018
- Buyer Seller Meets (Procurement specialists from hospitals and healthcare organisations)



## WHAT TO EXPECT:

- Conference: Deliberations on policy roadmap and other topical issues in manufacturing of Medical Electronics and Devices
- Delegate Participation: Over 200 with substantial foreign participation
- Exhibition: Showcase technologies and products to the Indian & international healthcare fraternity
- One to One Interaction: Facilitation of B2B & G2B meetings with stakeholders
- Recommendations: Emerging from the stakeholders and decision makers towards best practices in Indigenous manufacturing
- Networking Opportunities: Build contacts with important stakeholders



## WHY PARTICIPATE:

### *MSMEs manufacturing in India can participate to:*

- Showcase core Indigenous capacities as key contributors in the 'Make In India' dream
- Seek coalitions and joint ventures for enhancing capacities and exports market reach

### *MNCs already operating in India can participate to:*

- Share learnings as Trend setters in the Global MedTech arena
- Showcase their role on the learning curve as India aims to evolve as a MedTech Hub for South Asia
- Forge coalitions with Indigenous developers to build the much needed ancillary network

### *MNCs planning to set up Manufacturing in India can participate to:*

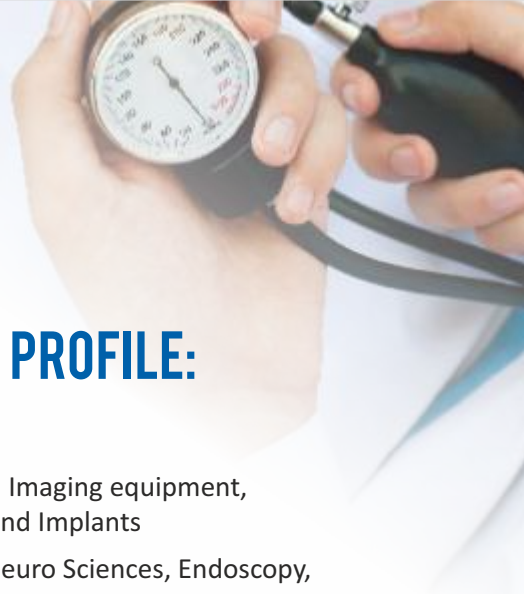
- Seek perspectives from policy makers and Industry leaders from Indian MedTech sector to understand market dynamics
- Seek facilitation on queries and prospective investment decisions in India



## EXHIBITORS' PROFILE:

- Medical Devices - Equipments, Implants & Disposables
- Hospital Supplies & Infrastructure
- Medical Information Technology, Communication & Technology
- Components & Material
- Laboratory Equipment
- Healthcare Consultants
- Healthcare Start Ups
- Healthcare Publications





## VISITORS & CONFERENCE DELEGATES PROFILE:

### Focus group consist of:

- All Doctors & Diagnostic Professionals, CEOs and key decision makers from frontline companies, Directors and key decision makers from Hospitals & Diagnostic Labs
- Key Decision makers from relevant Ministries of Government of India i.e. Science & Technology, Communication & Information Technology, Health & Family Welfare, Commerce & Industry, Department of Atomic Energy, Department of Space, Directorate of Railway Health Services, Regulatory Agencies, Banks, Financial & Tele-communication service providers, Research & Development organizations
- Academic & allied professionals from Electronics, Electrical, Material Sciences, Medical Electronics fraternity, Diagnostics, Therapeutic & Clinical Laboratory Equipment, Tele-medicine
- Senior Diplomats from Foreign Missions in India along with the International Buying Delegations
- Bilateral & Multilateral Science, Healthcare, Business & Educational Institutions & associations

### Experts in:

- Scanning and Imaging equipment, Monitoring and Implants
- Cardiology, Neuro Sciences, Endoscopy, Nephrology, Oncology, Orthopaedics & Spinal, Diagnostics & Haematology
- Radiology, Radiation Safety, Nuclear Medicine, Embedded Software & Chips, Control & Monitoring equipment
- Personal Medical Devices, Microprocessor based sensing
- Bio-Tech and Pharmaceutical, Clinical Research, General Medicine, Infection Protocols
- Telecommunication Equipment and Service Providers
- Life Support Systems (Critical & Trauma care), Bio-physical monitoring, Surgery, Physiotherapy
- Bionics & Rehabilitation of Physically challenged, Organ transplant
- Selection / Recommendation of Medical equipment, products and technologies, Regulation & accreditation and quality control

*The allied senior professionals and consultants from sectors associated with Bio-Medical electronics viz. Electrical / Electronics / Software / IT / Precision Engineering etc. involved in development, marketing and operation.*

## PARTICIPATION CHARGES\*:

| Participant | Bare Space per sq.m.<br>(Min 36 sq.m.) | Shell Space per sq.m.<br>(Min 9 sq.m.) | Conference Delegate |
|-------------|--|--|---------------------|
| Indian      | INR 8500                               | INR 9000                               | INR 5000            |
| Foreign     | USD 275                                | USD 300                                | USD 100             |

\* Plus GST @ 18% on the above



# INDIA MEDICAL DEVICE 2017 – A GLIMPSE



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